



**San Joaquin Council of Governments
ANNUAL FINANCIAL PLAN
Fiscal Year 2024/25**

Final March 28, 2024

CHAIR

Mayor David Bellinger, City of Escalon

VICE-CHAIR

Councilmember Diane Lazard, City of Lathrop

BOARD OF DIRECTORS

Mayor Lisa Craig	City of Lodi
Mayor Gary Singh	City of Manteca
Mayor Kevin J. Lincoln II	City of Stockton
Vice Mayor Kimberly Warmley	City of Stockton
Councilmember Michael Blower	City of Stockton
Supervisor Miguel Villapudua	County of San Joaquin
Supervisor Steven Ding	County of San Joaquin
Supervisor Robert Rickman	County of San Joaquin
Mayor Nancy Young	City of Tracy
Mayor Leo Zuber	City of Ripon

EX OFFICIO DIRECTORS

Grace Magsayo, Director	Caltrans District 10
Gary Giovanetti, Director	San Joaquin Regional Transit District
William R. Trezza, Commissioner	Port of Stockton

SUBMITTED BY:

Diane Nguyen
Executive Director

Steve Dial
Deputy Executive Director/
Chief Financial Officer

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REVENUES	FY2022-23 Actual	FY 2023-24 Amendment # 3	FY 2024-25 Adopted Final	+/- Change	+/- % Change
Federal Grants	4,351,352	9,703,559	22,768,271	13,064,712.00	134.64%
State Grants	5,290,133	23,257,962	17,269,242	(5,988,720.40)	-25.75%
Local	6,459,552	7,371,221	8,186,088	814,867.00	11.05%
Interest	65,347	20,000	20,000	-	0.00%
Other	113,454	79,600	60,000	(19,600.00)	-24.62%
SJCOG OPERATING REVENUE	16,279,838	40,432,342.40	48,303,601.0	7,871,258.60	19.47%
EXPENDITURES					
Salaries & Benefits	4,910,403	6,281,809.00	6,944,063.00	662,254.00	10.54%
Services & Supplies	1,336,555	1,338,500.00	1,572,500	234,000.00	17.48%
Office Expense	375,730	338,000.00	367,000	29,000.00	8.58%
Communications	58,394	60,000.00	60,000	-	0.00%
Memberships	42,395	45,000.00	45,000	-	0.00%
Maintenance - Equipment	4,859	10,000.00	10,000	-	0.00%
Rents & Leases - Equipment	70,424	131,000.00	131,000	-	0.00%
Transportation, Travel & Training (In & Out of State)	212,295	125,000.00	223,000	98,000.00	78.40%
Publications & Legal Notices	3,929	7,500.00	7,500	-	0.00%
Insurance	204,781	205,000.00	258,000	53,000.00	25.85%
Building Operations & Maintenance	270,868	217,000.00	271,000	54,000.00	24.88%
SJCOG Building Debt Service Principal and Interest	92,880	200,000.00	200,000	-	0.00%
Professional Services	9,171,078	32,431,533.40	39,406,538.00	6,975,004.60	21.51%
Capital Outlay	2,010,716	380,500.00	380,500	-	0.00%
Unallocated/Reserve					
SJCOG OPERATING EXPENDITURES	17,428,751	40,432,342.40	48,303,601.0	7,871,258.60	19.47%

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Transportation Travel & Training

	FY 2022-23	FY 2023-24	FY 2024-25	+/-
	Actual	Amendment # 3	Adopted Final	Change
In and Out of State Travel	\$ 115,837	\$ 97,000	\$ 120,000	\$ 23,000
Training	\$ 96,459	\$ 25,000	\$ 100,000	\$ 75,000
Rideshare Incentive		\$ 3,000	\$ 3,000	\$ -
Transportation & Travel - Subtotal	\$ 212,295	\$ 125,000	\$ 223,000	\$ 98,000

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REVENUE

Revenue Source	FY 2022-23 Actual	FY 2023-24 Amendment # 3	FY 2024-25 Adopted Final	+/- Change
FEDERAL GRANTS				
<i>U.S. Department of Transportation:</i>				
Annual Federal Highway Administration (PL)	1,643,440	1,686,325.00	1,651,706.00	(34,619.00)
Annual Federal Highway Administration PL (2.5% for Complete Streets)	-	-	42,351.00	42,351.00
FHWA PL (2.5% for Complete Streets) FY 22/23 estimated carryover expires 6/30/2025	-	43,239.00	43,239.00	-
FHWA PL (2.5% for Complete Streets) FY 23/24 estimated carryover expires 6/30/2026	-	46,585.00	46,585.00	-
FHWA PL (FY 22/23 Estimated Carryover expires 6/30/25)	3,329	888.00	1,000.00	112.00
Annual Federal Transit Administration MPO Planning (FTA 5303)	426,223	477,215.00	477,390.00	175.00
FTA MPO Planning Section 5303 (FY 23/24 Estimated Carryover, expires 6/30/26)	-	-	1,000.00	1,000.00
Strategic Partnerships FTA 5304	-	450,000.00	425,000.00	(25,000.00)
RSTPCML 6088(068) I-205 Managed Lanes Widening	575,622	5,800,000.00	4,000,000.00	(1,800,000.00)
TDM - Merced CAG CMAQ	67,800	160,000.00	160,000.00	-
CMAQ TDM	1,516,842	1,039,307.00	920,000.00	(119,307.00)
Charging and Fueling Infrastructure Grant (CFI)	-	-	15,000,000.00	15,000,000.00
SUBTOTAL	4,351,352	9,703,559.00	22,768,271.00	13,064,712.00
STATE GRANTS				
<i>California Department of Transportation:</i>				
STIP Planning & Programming	259,456	290,000.00	290,000.00	-
STIP Planning & Programming FY 22/23 Carryover	105,838	30,544.12	30,000.00	(544.12)
FY 21/22 Caltrans Sustainable Transportation Planning Grant (SB1)	244,090	85,826.49	-	(85,826.49)
FY 22/23 Caltrans Sustainable Transportation Planning Grant (SB1)	7,080	348,653.26	231,626.00	(117,027.26)
FY 23/24 Caltrans Sustainable Transportation Planning Grant (SB1)	-	357,500.00	296,154.00	(61,346.00)
FY 24/25 Caltrans Sustainable Transportation Planning Grant (SB1)	-	-	355,000.00	355,000.00
Caltrans-FSP (I-205) FY 21-22 allocation FSP22-6088(076)	387,827	159,954.04	-	(159,954.04)
Caltrans-FSP23 (6088-079) FY 22-23 allocation	-	589,119.00	-	(589,119.00)
Caltrans-FSP24 (6088-083) FY 23-24 allocation	-	581,275.00	581,275.00	-
Caltrans-FSP24 (6088-0) FY 24-25 allocation	-	-	581,275.00	581,275.00
Caltrans-FSP21 SB1 (6088-074) FY 20-21 allocation	373,972	80,900.71	-	(80,900.71)
Caltrans-FSP23 SB1 (6088-080) FY 22-23 allocation	-	508,174.00	-	(508,174.00)
Caltrans-FSP24 SB1 (6088-084) FY 23-24 allocation	-	502,769.00	502,769.00	-
Caltrans-FSP24 SB1 (6088-0) FY 24-25 allocation	-	-	502,769.00	502,769.00
State Transit Assistance	118,906	191,900.00	191,900.00	-
Clean Mobility Options Program(EV Car Share)	208,093	1,287,571.00	500,000.00	(787,571.00)
Regional Climate Collaborative grant	5,942	1,750,000.00	800,000.00	(950,000.00)
SJV Regional Early Action Planning Committee for Housing (REAP)	1,120,624	1,524,892.00	300,000.00	(1,224,892.00)
SJV Regional Early Action Planning Committee for Housing (REAP 2.0)	26,788	10,600,000.00	10,106,474.00	(493,526.00)
Sustainable Transportation Equity Project (STEP)	1,876,835	4,368,883.78	2,000,000.00	(2,368,883.78)
SUBTOTAL	5,290,133	23,257,962.40	17,269,242.00	(5,988,720.40)
LOCAL				
TDA (LTF Planning + TDA Administration)	\$ 1,957,194	2,090,900.00	2,186,918.00	96,018.00
Measure K Project Management	\$ 1,000,000	1,000,000.00	1,000,000.00	-
Measure K Administration	\$ 912,000	948,830.00	948,830.00	-
Measure K dibs	\$ 806,840	1,696,000.00	2,301,849.00	605,849.00
RTIF for I-205 project	\$ 151,467	341,491.00	341,491.00	-
RTIF Admin	\$ 29,293	35,000.00	35,000.00	-
Valley MPOs Air Quality Planning	\$ 120,035	200,000.00	200,000.00	-
SACOG TDM (Trip Planning System, 511, dibs)	\$ 58,318	-	222,000.00	222,000.00
SACOG FSP Match	\$ 298,682	357,000.00	335,000.00	(22,000.00)
COG Fees	-	10,000.00	10,000.00	-
Silicon Valley Community Foundation (Chan Zuckerman)	-	87,000.00	-	(87,000.00)
SJCOGI	\$ 868,773	605,000.00	605,000.00	-
SUBTOTAL	\$ 6,459,552	7,371,221.00	8,186,088.00	814,867.00
OTHER				
Interest	\$ 65,347	20,000.00	20,000.00	-
Other (ALUC Fees+doc fees)	\$ 113,454	79,600.00	60,000.00	(19,600.00)
SUBTOTAL	\$ 178,801	99,600.00	80,000.00	(19,600.00)
TOTAL	\$ 16,279,838	40,432,342.40	48,303,601.00	7,871,258.60

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SERVICE AND SUPPLIES

Title	Line Item Description	FY2022-23	FY 2023-24	FY 2024-25	+/-
		Actual	Amendment # 3	Adopted Final	Change
Office Expense - General	General Supplies	\$ 36,408	\$ 20,000	\$ 36,000	\$ 16,000
	Recognitions		\$ 500	\$ 500	\$ -
	Printing	\$ 4,106	\$ 4,000	\$ 4,000	\$ -
	Noncapital Equip/Furniture	\$ 40,197	\$ 35,000	\$ 35,000	\$ -
	Computer Software & License	\$ 284,903	\$ 275,000	\$ 285,000	\$ 10,000
Office Expense - General Subtotal		\$ 365,614	\$ 334,500	\$ 360,500	\$ 26,000
Office Expense - Postage Subtotal		\$ 4,338	\$ 1,500	\$ 4,500	\$ 3,000
Office Expense - Subscriptions Subtotal		\$ 5,778	\$ 2,000	\$ 2,000	\$ -
Office Expense - Subtotal		\$ 375,730	\$ 338,000	\$ 367,000	\$ 29,000
Communications-Subtotal		\$ 58,394	\$ 60,000	\$ 60,000	\$ -
Memberships - Subtotal		\$ 42,395	\$ 45,000	\$ 45,000	\$ -
Maintenance - Equipment - Subtotal		\$ 4,859	\$ 10,000	\$ 10,000	\$ -
Rents & Leases - Equipment - Subtotal		\$ 70,424	\$ 131,000	\$ 131,000	\$ -
Publications & Legal Notices - Subtotal		\$ 3,929	\$ 7,500	\$ 7,500	\$ -
Insurances - Subtotal		\$ 204,781	\$ 205,000	\$ 258,000	\$ 53,000
Building Maintenance - Subtotal		\$ 270,868	\$ 217,000	\$ 271,000	\$ 54,000
BuildingDebt Service - Principle & Interest		\$ 92,880	\$ 200,000	\$ 200,000	\$ -
TOTAL SERVICES & SUPPLIES		\$ 1,124,259	\$ 1,213,500	\$ 1,349,500	\$ 136,000

POSITION CLASSIFICATIONS & SALARY SCHEDULE
ANNUAL

Adopted on March 28, 2024 - Effective July 1, 2024

Position	12 month Change in CPI	Minimum		Maximum	
		Previous	New	Previous	New
Executive Director		CONTRACT	CONTRACT	CONTRACT	CONTRACT
GROUP A					
Deputy Executive Director/CFO	3.4804%	\$ 195,647.33	\$ 202,456.64	\$ 273,906.71	\$ 283,439.76
GROUP B					
Deputy Director Planning Deputy Director of Programming & Project Delivery Deputy Director of Finance and Administration	3.4804%	\$ 173,114.33	\$ 179,139.40	\$ 242,360.74	\$ 250,795.86
GROUP C					
	3.4804%	\$ 153,198.08	\$ 158,529.99	\$ 214,478.43	\$ 221,943.14
GROUP D					
Regional Planning or Programming Manager	3.4804%	\$ 136,176.31	\$ 140,915.79	\$ 190,646.61	\$ 197,281.87
GROUP E					
Habitat Conservation Program Manager Information Technology Manager Communications Manager Manager of Finance	3.4804%	\$ 122,681.04	\$ 126,950.83	\$ 171,753.67	\$ 177,731.38
GROUP F					
Chief Accountant Senior Regional Planner Senior Program Specialist	3.4804%	\$ 103,756.89	\$ 107,368.04	\$ 154,733.03	\$ 160,118.36
GROUP G					
	3.4804%	\$ 99,571.16	\$ 103,036.63	\$ 139,399.17	\$ 144,250.82
GROUP H					
Associate Regional Planner Associate Habitat Planner Public Information Officer	3.4804%	\$ 90,518.83	\$ 93,669.25	\$ 126,727.03	\$ 131,137.64
GROUP I					
Human Resources Assistant Office Administrator	3.4804%	\$ 82,289.64	\$ 85,153.65	\$ 115,206.39	\$ 119,216.03
GROUP J					
Associate Program Specialist Contract/Grants Specialist Senior Accountant	3.4804%	\$ 74,809.38	\$ 77,413.05	\$ 104,732.67	\$ 108,377.79
GROUP K					
Assistant Regional Planner Assistant Program Specialist Associate Habitat Planner Junior Accountant Assistant Office Administrator	3.4804%	\$ 68,008.32	\$ 70,375.28	\$ 95,211.42	\$ 98,525.16
GROUP L					
	3.4804%	\$ 61,825.75	\$ 63,977.53	\$ 86,556.04	\$ 89,568.54
GROUP M					
Administrative Technician Accounting Assistant II	3.4804%	\$ 56,205.43	\$ 58,161.60	\$ 78,687.82	\$ 81,426.47
GROUP N					
	3.4804%	\$ 50,962.94	\$ 52,736.65	\$ 71,348.12	\$ 73,831.32
GROUP O					
Accounting Assistant I Administrative Clerk II	3.4804%	\$ 47,187.96	\$ 48,830.29	\$ 66,062.90	\$ 68,362.15

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PROFESSIONAL SERVICES

<i>Work Element No./Project Description</i>	FY2022-23	FY 2023-24	FY 2024-25	+/-
	Actual	Amendment # 3	Adopted Final	Change
601.01--Regional Transportation Plan	17,637	111,044.90	11,045	(100,000)
601.011--Regional Transportation Plan (AHSC)	4,012	31,777.00	-	(31,777)
601.016--SCS Implementation FY 20/21 SB1 grant	5,157	-	-	-
601.017--SCS Implementation FY 21/22 SB1 grant	243,377	85,827.34	-	(85,827)
601.018--SCS Implementation FY 22/23 SB1 grant		348,653.26	231,626	(117,027)
601.0181--SCS Implementation FY 23/24 SB1 grant		315,829.00	296,154	(19,675)
601.0182--SCS Implementation FY 24/25 SB1 grant			355,000	355,000
601.019--Regional Transportation Plan Implementation	30,005	64,223.41	64,223	-
601.02--Regional Planning Studies	264,761	178,390.59	265,000	86,609
602.01--RTIP				-
603.01--Road & Street Monitoring	51,383	690,492.00	690,492	-
603.015--I-205 Managed Lanes Widening Project	689,067	5,800,000.00	4,000,000	(1,800,000)
603.02--Transit Coordination	5,000	492,669.00	492,669	-
603.03--Transportation Air Quality	123,379	300,000.00	300,000	-
603.04--Goods Movement				-
701.01--Technical Assistance		97,350.00	97,350	-
801.01--Intergovernmental Coordination	141,751	130,000.00	150,000	20,000
801.012--Intergovernmental Coordination (St. Pln. & Reas)	50,000	-	-	-
801.02--Projections & Forecasts	75,833	140,000.39	140,000	-
801.03--Airport Land Use Commission		29,600.00	29,600	-
801.04--Congestion Management	42,000	50,000.00	50,000	-
801.05--Regional Planning		102,000.00	102,000	-
801.06--Valley MPO Coordination	92,359	37,249.00	100,000	62,751
801.09--SJCOG Inc		85,000.00	85,000	-
901.01--Measure K	32,091	50,000.00	50,000	-
901.02--RTIF	88,140	220,500.00	220,500	-
901.03--Smart Growth				-
1001.01--COG OWP		(70,000.00)	-	70,000
1001.02--TDA Administration	174,899	250,000.00	316,469	66,469
1001.03--Community Involvement	42,432	25,000.00	75,000	50,000
1101.01--Transportation Demand Management	2,199,408	2,131,841.41	2,454,556	322,715
1201.01--Freeway Service Patrol	1,500,648	2,878,153.08	2,878,153	-
1201.03 - SJCOG Interns	64,476		65,000	65,000
1301.01 - Performance Based Planning and Programming	18,000		18,000	18,000
1350.01 - SJV Regional Early Action Planning Committee for Housing (REAP)	1,049,452	1,209,892.00	300,000	(909,892.0)
1350.02 - SJV Regional Early Action Planning Committee for Housing (REAP 2.0)		9,500,000.00	9,500,000	-
1375.01 - Sustainable Transportation Equity Project (STEP)	1,849,325	4,168,883.00	2,000,000	(2,168,883)
1380.01 - CMO voucher program	135,559	1,010,566.02	500,000	(510,566)
1382.01 - San Joaquin Regional Climate Collaborative		1,650,000.00	800,000	(850,000)
1383.01 - Clean Fuels Infrastructure (CFI) project			12,452,108	12,452,108
Indirect	180,927	316,592.00	316,592	-
TOTAL	9,171,078	32,431,533.40	39,406,538	6,975,004.60

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FIXED ASSETS

<i>Title</i>	<i>Description</i>	FY2022-23	FY 2023-24	FY 2024-25	+/-
		Actual	Amendment # 3	Adopted Final	Change
	Office Furniture/Equipment		\$ 10,000	\$ 10,000	\$ -
	Replacement Printers (2)		\$ -	\$ -	\$ -
	Server Upgrade		\$ 20,500	\$ 20,500	\$ -
	ERP Accounting System		\$ -	\$ -	\$ -
	Customer Relation Management		\$ 25,000	\$ 25,000	\$ -
	Computer Upgrades		\$ 20,000	\$ 20,000	\$ -
	3rd Floor Construction	\$ 2,010,716		\$ -	\$ -
	Capitalized Building Maintenance/Upgrades		\$ 305,000	\$ 305,000	\$ -
TOTAL		\$ 2,010,716	\$ 380,500	\$ 380,500	\$ -