



**San Joaquin Council of Governments  
ANNUAL FINANCIAL PLAN  
Fiscal Year 2023/24**

Final March 23, 2023

**CHAIR**

Supervisor Robert Rickman, San Joaquin County

**VICE-CHAIR**

Mayor David Bellinger, City of Escalon

**BOARD OF DIRECTORS**

Mayor Pro Tem Lisa Craig	City of Lodi
Councilmember Diane Lazard	City of Lathrop
Mayor Gary Singh	City of Manteca
Mayor Kevin J. Lincoln II	City of Stockton
Councilmember Kimberly Warmesley	City of Stockton
Councilmember Dan Wright	City of Stockton
Supervisor Miguel Villapudua	County of San Joaquin
Supervisor Steven Ding	County of San Joaquin
Mayor Nancy Young	City of Tracy
Vice Mayor Leo Zuber	City of Ripon

**EX OFFICIO DIRECTORS**

Dennis Agar, Director	Caltrans District 10
Gary Giovanetti, Director	San Joaquin Regional Transit District
William R. Trezza, Commissioner	Port of Stockton

**SUBMITTED BY:**

Diane Nguyen  
Executive Director

Steve Dial  
Deputy Executive Director/  
Chief Financial Officer

**San Joaquin Council of Governments**  
**ANNUAL FINANCIAL PLAN**  
**Fiscal Year 2023/2024**  
**Final March 23, 2023**

REVENUES	FY 2021-22 Actual	FY 2022-23 Amendment #3	FY 2023-24 Final	+/- Change	+/- % Change
Federal Grants	5,095,875.06	9,646,688.20	11,175,862.00	1,529,173.80	15.85%
State Grants	3,592,632.34	12,077,932.42	22,443,157.00	10,365,224.58	85.82%
Local	5,778,141.34	6,847,246.59	7,988,221.00	1,140,974.41	16.66%
Interest	10,723.00	20,000.00	20,000.00	-	0.00%
Other	73,824.96	60,000.00	60,000.00	-	0.00%
<b>SJCOG OPERATING REVENUE</b>	<b>14,551,196.70</b>	<b>28,651,867.21</b>	<b>41,687,240.00</b>	<b>13,035,372.79</b>	<b>45.50%</b>
<b>EXPENDITURES</b>					
Salaries & Benefits	4,486,781.28	5,312,472.93	6,281,809.00	969,336.07	18.25%
Services & Supplies	1,077,170.21	1,212,800.00	1,338,500.00	125,700.00	10.36%
Office Expense	336,434.13	313,000.00	338,000.00	25,000.00	7.99%
Communications	60,810.26	60,000.00	60,000.00	-	0.00%
Memberships	34,890.58	45,000.00	45,000.00	-	0.00%
Maintenance - Equipment	5,199.74	10,000.00	10,000.00	-	0.00%
Rents & Leases - Equipment	51,493.74	131,000.00	131,000.00	-	0.00%
Transportation, Travel & Training (In & Out of State)	83,703.41	100,000.00	125,000.00	25,000.00	25.00%
Publications & Legal Notices	3,919.22	7,500.00	7,500.00	-	0.00%
Insurance	174,019.45	146,300.00	205,000.00	58,700.00	40.12%
Building Operations & Maintenance	217,331.92	200,000.00	217,000.00	17,000.00	8.50%
SJCOG Building Debt Service Principal and Interest	109,367.76	200,000.00	200,000.00	-	0.00%
Professional Services	8,059,048.90	21,746,094.28	33,686,431.05	11,940,336.77	54.91%
Capital Outlay	120,336.29	380,500.00	380,500.00	-	0.00%
Unallocated/Reserve					
<b>SJCOG OPERATING EXPENDITURES</b>	<b>13,743,336.68</b>	<b>28,651,867.21</b>	<b>41,687,240.05</b>	<b>13,035,372.84</b>	<b>45.50%</b>

**San Joaquin Council of Governments**  
**ANNUAL FINANCIAL PLAN**  
**Fiscal Year 2023/2024**  
**Final March 23, 2023**

Transportation Travel & Training

	FY 2021-22	FY 2022-23	FY 2023-24	+/-
	Actual	Amendment #3	Final	Change
In and Out of State Travel	\$ 45,163	\$ 72,000	\$ 97,000	\$ 25,000
Training	\$ 38,540	\$ 25,000	\$ 25,000	\$ -
Rideshare Incentive		\$ 3,000	\$ 3,000	\$ -
<b>Transportation &amp; Travel - Subtotal</b>	<b>\$ 83,703</b>	<b>\$ 100,000</b>	<b>\$ 125,000</b>	<b>\$ 25,000</b>

San Joaquin Council of Governments  
ANNUAL FINANCIAL PLAN  
Fiscal Year 2023/2024  
Final March 23, 2023

REVENUE

Revenue Source	FY 2021-22 Actual	FY 2022-23 Amendment #3	FY 2023-24 Final	+/- Change
<b>FEDERAL GRANTS</b>				
<i>U.S. Department of Transportation:</i>				
Federal Highway Administration (PL)	1,630,085.10	1,644,328.00	1,677,215.00	32,887.00
Federal Highway Administration PL (2.5% for Complete Streets)		46,585.00	47,516.00	931.00
Annual FHWA PL (2.5% for Complete Streets) FY 22/23 estimated carryover expires 6/30/2025			46,585.00	46,585.00
Annual FHWA PL (FY 22/23 Estimated Carryover expires 6/30/25)	3,885.39	3,328.90	5,000.00	1,671.10
Federal Transit Administration MPO Planning (FTA 5303)	329,899.00	426,223.00	434,546.00	8,323.00
Annual FTA MPO Planning Section 5303 (FY 22/23 Estimated Carryover, expires 6/30/25)	118,161.82	-	5,000.00	5,000.00
RSTPCML 6088(068) I-205 Managed Lanes Widening	1,172,588.42	2,421,802.00	5,800,000.00	3,378,198.00
TDM - Merced CAG CMAQ		67,802.00	-	(67,802.00)
TDM - Merced CAG CMAQ		160,000.00	160,000.00	-
TDM - StanCOG CMAQ	133,997.50	230,615.00	-	(230,615.00)
CMAQ TDM	1,707,257.83	4,646,004.30	3,000,000.00	(1,646,004.30)
	5,095,875.06	9,646,688.20	11,175,862.00	1,529,173.80
<b>STATE GRANTS</b>				
<i>California Department of Transportation:</i>				
STIP Planning & Programming	225,504.78	395,837.54	\$ 290,000	(105,837.54)
STIP Planning & Programming FY 22/23 Carryover		\$ -	\$ 100,000	100,000.00
FY 19/20 Caltrans Sustainable Transportation Planning Grant (SB1)	180,424.26			-
FY 19/20 Caltrans Adaptation Planning Grant (SB1)	95,322.97			-
FY 20/21 Caltrans Sustainable Transportation Planning Grant (SB1)	127,759.34	\$ 4,565	\$ -	(4,565.38)
FY 21/22 Caltrans Sustainable Transportation Planning Grant (SB1)	17,452.66	\$ 329,916	\$ 60,000	(269,916.34)
FY 22/23 Caltrans Sustainable Transportation Planning Grant (SB1)		\$ 355,733	\$ 300,000	(55,733.00)
FY 23/24 Caltrans Sustainable Transportation Planning Grant (SB1)			\$ 341,671	341,671.00
Sub-recipient of SB1 Competitive Planning Grant (City of Lodi)	88,174.85	\$ -	\$ -	-
State Planning & Research (Fmrlly CT Rural Planning Assistance)	50,000.00	\$ -	\$ -	-
Caltrans-FSP (I-205) FY 19-20 allocation FSP20-6088(069)	362,262.34	\$ -	\$ -	-
Caltrans-FSP (I-205) FY 20-21 allocation FSP21-6088(073)	163,299.66	\$ 382,822	\$ -	(382,822.34)
Caltrans-FSP (I-205) FY 21-22 allocation FSP22-6088(076)		\$ 547,781	\$ 200,000	(347,781.00)
Caltrans-FSP23 (6088-079) FY 22-23 allocation		\$ 589,119	\$ 589,119	-
Caltrans-FSP24 (6088- ) FY 23-24 allocation			\$ 589,119	589,119.00
Freeway Service Patrol (FSP18 SB1 6088-063) Carryover	27,956.11	\$ -	\$ -	-
Caltrans-FSP19SB1 FY 18-19 allocation FSP19 SB1-6088(066)	11,678.54	\$ -	\$ -	-
Caltrans-FSP20SB1 (6088-070) FY 19-20 allocation	412,794.49	\$ 77,852	\$ -	(77,851.84)
Caltrans-FSP21 SB1 (6088-074) FY 20-21 allocation		\$ 454,873	\$ 200,000	(254,873.00)
Caltrans-FSP23 SB1 (6088-080) FY 22-23 allocation		\$ 508,174	\$ 508,174	-
Caltrans-FSP24 SB1 (6088- ) FY 23-24 allocation			\$ 508,174	508,174.00
Affordable Housing & Sustainable Communities FY 20/21 Enterprise	560.87	\$ 31,777	\$ -	(31,777.00)
State Transit Assistance	101,905.28	\$ 145,863	\$ 191,900	46,037.00
Clean Mobility Options Program(EV Car Share)	4,335.27	\$ 699,030	\$ 1,200,000	500,970.00
Fresno Council of Governments REAP funds			\$ -	-
Regional Climate Collaborative grant			\$ 1,750,000	1,750,000.00
SJV Regional Early Action Planning Committee for Housing (REAP)	368,440.14	\$ 2,116,536	\$ 1,315,000	(801,535.98)
SJV Regional Early Action Planning Committee for Housing (REAP 2.0)		\$ 200,000	\$ 10,600,000	10,400,000.00
Sustainable Transportation Equity Project (STEP)	1,354,760.78	\$ 5,238,053	\$ 3,700,000	(1,538,053.00)
<b>SUBTOTAL</b>	3,592,632.34	\$ 12,077,932	\$ 22,443,157	10,365,224.58
<b>LOCAL</b>				
TDA (LTF Planning + TDA Administration)	1,573,100.68	\$ 1,986,065	\$ 2,090,900	104,835.00
Measure K Project Management	1,000,000.00	\$ 1,000,000	\$ 1,000,000	-
Measure K Administration	817,034.39	\$ 912,000	\$ 948,830	36,830.00
Measure K dibs	213,591.00	\$ 1,066,800	\$ 2,400,000	1,333,200.00
RTIF for I-205 project	225,868.72	\$ 341,491	\$ 341,491	-
RTIF 3rd party costs	3,500.00	\$ 169,000	\$ -	(169,000.00)
RTIF Admin	41,239.10	\$ 36,500	\$ 35,000	(1,500.00)
Valley MPOs Air Quality Planning	202,191.26	\$ 200,000	\$ 200,000	-
Tri-County Travel Demand (Merced, Stanislaus, San Joaquin)	468,710.48			-
SACOG TDM (Trip Planning System, 511, dibs)	71,009.83	\$ 72,000	\$ 72,000	-
SACOG FSP Match	273,570.74	\$ 285,000	\$ 285,000	-
COG Fees		\$ 10,000	\$ 10,000	-
Roth Road Cost Sharing MOU	76,609.42	\$ 148,391	\$ -	(148,390.59)
Silicon Valley Community Foundation (Chan Zuckerman)		\$ 15,000	\$ -	(15,000.00)
SJCOGI	811,715.72	\$ 605,000	\$ 605,000	-
<b>SUBTOTAL</b>	5,778,141.34	\$ 6,847,247	\$ 7,988,221	1,140,974.41
<b>OTHER</b>				
Interest	10,723.00	\$ 20,000	\$ 20,000	-
Other (ALUC Fees+doc fees)	73,824.96	\$ 60,000	\$ 60,000	-
<b>SUBTOTAL</b>	84,547.96	\$ 80,000	\$ 80,000	-
<b>TOTAL</b>	\$ 14,551,196.70	\$ 28,651,867.21	\$ 41,687,240.00	13,035,372.79

San Joaquin Council of Governments  
 ANNUAL FINANCIAL PLAN  
 Fiscal Year 2023/2024  
 Final March 23, 2023

SERVICE AND SUPPLIES

Title	Line Item Description	FY 2021-22	FY 2022-23	FY 2023-24	+/-
		Actual	Amendment #3	Final	Change
Office Expense - General	General Supplies	28,715.23	\$ 20,000	\$ 20,000	\$ -
	Recognitions		\$ 500	\$ 500	\$ -
	Printing	7,135.66	\$ 4,000	\$ 4,000	\$ -
	Noncapital Equip/Furniture	29,333.39	\$ 35,000	\$ 35,000	\$ -
	Computer Software & License	264,737.15	\$ 250,000	\$ 275,000	\$ 25,000
<b>Office Expense - General Subtotal</b>		<b>329,921.43</b>	<b>\$ 309,500</b>	<b>\$ 334,500</b>	<b>\$ 25,000</b>
<b>Office Expense - Postage Subtotal</b>		<b>3,439.97</b>	<b>\$ 1,500</b>	<b>\$ 1,500</b>	<b>\$ -</b>
<b>Office Expense - Subscriptions Subtotal</b>		<b>3,072.73</b>	<b>\$ 2,000</b>	<b>\$ 2,000</b>	<b>\$ -</b>
<b>Office Expense - Subtotal</b>		<b>\$ 336,434</b>	<b>\$ 313,000</b>	<b>\$ 338,000</b>	<b>\$ 25,000</b>
<b>Communications-Subtotal</b>		<b>60,810.26</b>	<b>\$ 60,000</b>	<b>\$ 60,000</b>	<b>\$ -</b>
<b>Memberships - Subtotal</b>		<b>34,890.58</b>	<b>\$ 45,000</b>	<b>\$ 45,000</b>	<b>\$ -</b>
<b>Maintenance - Equipment - Subtotal</b>		<b>5,199.74</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>	<b>\$ -</b>
<b>Rents &amp; Leases - Equipment - Subtotal</b>		<b>51,493.74</b>	<b>\$ 131,000</b>	<b>\$ 131,000</b>	<b>\$ -</b>
<b>Publications &amp; Legal Notices - Subtotal</b>		<b>3,919.22</b>	<b>\$ 7,500</b>	<b>\$ 7,500</b>	<b>\$ -</b>
<b>Insurances - Subtotal</b>		<b>174,019.45</b>	<b>\$ 146,300</b>	<b>\$ 205,000</b>	<b>\$ 58,700</b>
<b>Building Maintenance - Subtotal</b>		<b>217,331.92</b>	<b>\$ 200,000</b>	<b>\$ 217,000</b>	<b>\$ 17,000</b>
<b>BuildingDebt Service - Principle &amp; Interest</b>		<b>109,367.76</b>	<b>\$ 200,000</b>	<b>\$ 200,000</b>	<b>\$ -</b>
<b>TOTAL SERVICES &amp; SUPPLIES</b>		<b>\$ 993,467</b>	<b>\$ 1,112,800</b>	<b>\$ 1,213,500</b>	<b>\$ 100,700</b>

POSITION CLASSIFICATIONS & SALARY SCHEDULE  
ANNUAL

Adopted on March 23, 2023 - Effective July 1, 2023

Position	12 month Change in CPI	Minimum		Maximum	
		Previous	New	Previous	New
<u>Executive Director</u>		CONTRACT	CONTRACT	CONTRACT	CONTRACT
<b>GROUP A</b>					
Deputy Executive Director/CFO	5.5663%	\$ 185,331.24	\$ 195,647.33	\$ 259,464.16	\$ 273,906.71
<b>GROUP B</b>					
Deputy Director Planning Deputy Director Programming & Project Delivery	5.5663%	\$ 163,986.36	\$ 173,114.33	\$ 229,581.54	\$ 242,360.74
<b>GROUP C</b>					
	5.5663%	\$ 145,120.25	\$ 153,198.08	\$ 203,169.41	\$ 214,478.43
<b>GROUP D</b>					
Regional Planning or Programming Manager	5.5663%	\$ 128,996.01	\$ 136,176.31	\$ 180,594.20	\$ 190,646.61
<b>GROUP E</b>					
Habitat Conservation Program Manager Manager of Administrative Services Information Technology Manager Communications Manager Manager of Finance	5.5663%	\$ 116,212.31	\$ 122,681.04	\$ 162,697.44	\$ 171,753.67
<b>GROUP F</b>					
Chief Accountant Senior Regional Planner Senior Program Specialist	5.5663%	\$ 98,286.00	\$ 103,756.89	\$ 146,574.27	\$ 154,733.03
<b>GROUP G</b>					
	5.5663%	\$ 94,320.97	\$ 99,571.16	\$ 132,048.93	\$ 139,399.17
<b>GROUP H</b>					
Associate Regional Planner Associate Habitat Planner Public Information Officer	5.5663%	\$ 85,745.95	\$ 90,518.83	\$ 120,044.97	\$ 126,727.03
<b>GROUP I</b>					
Human Resources Assistant Office Administrator	5.5663%	\$ 77,950.67	\$ 82,289.64	\$ 109,131.79	\$ 115,206.39
<b>GROUP J</b>					
Associate Program Specialist Senior Accountant Contract/Grants Specialist	5.5663%	\$ 70,864.83	\$ 74,809.38	\$ 99,210.33	\$ 104,732.67
<b>GROUP K</b>					
Assistant Regional Planner Assistant Program Specialist Associate Habitat Planner Junior Accountant	5.5663%	\$ 64,422.38	\$ 68,008.32	\$ 90,191.11	\$ 95,211.42
<b>GROUP L</b>					
	5.5663%	\$ 58,565.80	\$ 61,825.75	\$ 81,992.11	\$ 86,556.04
<b>GROUP M</b>					
Administrative Technician Accounting Assistant II	5.5663%	\$ 53,241.83	\$ 56,205.43	\$ 74,538.77	\$ 78,687.82
<b>GROUP N</b>					
	5.5663%	\$ 48,275.77	\$ 50,962.94	\$ 67,586.08	\$ 71,348.12
<b>GROUP O</b>					
Accounting Assistant I	5.5663%	\$ 44,699.83	\$ 47,187.96	\$ 62,579.54	\$ 66,062.90

San Joaquin Council of Governments  
**ANNUAL FINANCIAL PLAN**  
 Fiscal Year 2023/2024  
 Final March 23, 2023

**PROFESSIONAL SERVICES**

<i>Work Element No./Project Description</i>	FY 2021-22 Actual	FY 2022-23 Amendment #3	FY 2023-24 Final	+/- Change
601.01--Regional Transportation Plan	153,416.33	\$ 111,045	\$ 111,045	-
601.011--Regional Transportation Plan (AHSC)		\$ 31,777	\$ 31,777	-
601.012--SCS Implementation FY 17/18 SB1 grant		\$ -	\$ -	-
601.013--SCS Implementation FY 18/19 SB1 grant		\$ -	\$ -	-
601.014--SCS Implementation FY 19/20 SB1 grant	164,811.71	\$ -	\$ -	-
601.015--19/20 Caltrans Adaptation Planning grant SB1	102,680.59	\$ -	\$ -	-
601.016--SCS Implementation FY 20/21 SB1 grant	146,631.29	\$ 131,732	\$ -	(131,731.51)
601.017--SCS Implementation FY 21/22 SB1 grant		\$ 349,753	\$ 60,001	(289,752.49)
601.018--SCS Implementation FY 22/23 SB1 grant		\$ 357,555	\$ 300,000	(57,555.00)
601.0181--SCS Implementation FY 23/24 SB1 grant			\$ 300,000	300,000.00
601.019--Regional Transportation Plan Implementation		\$ 73,335	\$ 73,335	-
601.02--Regional Planning Studies	194,340.11	\$ 178,391	\$ 178,391	-
602.01--RTIP				-
603.01--Road & Street Monitoring	12,112.88	\$ 675,838	\$ 675,838	-
603.015--I-205 Managed Lanes Widening Project	1,394,391.30	\$ 2,000,000	\$ 5,800,000	3,800,000.00
603.02--Transit Coordination	5,000.00			-
603.03--Transportation Air Quality	187,142.54	\$ 300,000	\$ 300,000	-
603.04--Goods Movement	10,000.00			-
603.041 --Goods Movement Partnership Planning Grant				-
701.01--Technical Assistance	77,176.64	\$ 97,350	\$ 97,350	-
801.01--Intergovernmental Coordination	132,849.52	\$ 130,000	\$ 130,000	-
801.012--Intergovernmental Coordination (St. Pln. & Reas)	50,000.00	\$ -	\$ -	-
801.02--Projections & Forecasts	66,529.67	\$ 140,000	\$ 140,000	-
801.03--Airport Land Use Commission		\$ 10,000	\$ 10,000	-
801.04--Congestion Management	22,016.90	\$ 50,000	\$ 50,000	-
801.05--Regional Planning	253.50	\$ 15,000	\$ 15,000	-
801.06--Valley MPO Coordination	21,791.00	\$ 37,249	\$ 37,249	-
801.07--Interregional Partnerships				-
801.08--SJ Valley Blueprint				-
801.09--SJCOG Inc		\$ 85,000	\$ 85,000	-
901.01--Measure K	24,979.38	\$ 50,000	\$ 50,000	-
901.02--RTIF	3,500.00	\$ 220,500	\$ 220,500	-
901.03--Smart Growth				-
1001.01--COG OWP	541.80	\$ 5,000	\$ 5,000	-
1001.02--TDA Administration	198,505.37	\$ 250,000	\$ 250,000	-
1001.03--Community Involvement	17,284.34	\$ 25,000	\$ 25,000	-
1001.04--FAST ACT Management				-
1101.01--Transportation Demand Management	2,168,638.85	4,868,534	\$ 4,868,534	-
1201.01--Freeway Service Patrol	1,191,297.37	\$ 2,978,547	\$ 2,978,547	-
1201.03 - SJCOG Interns	29,009.56			-
1301.01 - Performance Based Planning and Programming				-
1350.01 - SJV Regional Early Action Planning Committee for Housing (REAP)	195,937.12	\$ 2,116,536	\$ 1,000,000	(1,116,535.98)
1350.01 - SJV Regional Early Action Planning Committee for Housing (REAP 2.0)		\$ 200,000	\$ 9,500,000	9,300,000.00
1375.01 - Sustainable Transportation Equity Project (STEP)	1,264,785.18	\$ 5,238,053	\$ 3,500,000	(1,738,053.00)
1380.01 - CMO voucher program		\$ 699,030	\$ 922,995	223,965.04
1382.01 - San Joaquin Regional Climate Collaborative			\$ 1,650,000	1,650,000.00
Indirect	223,425.95	\$ 320,869	\$ 320,869	-
<b>TOTAL</b>	<b>8,059,048.90</b>	<b>\$ 21,746,094</b>	<b>33,686,431.05</b>	<b>11,940,336.77</b>

**San Joaquin Council of Governments**  
**ANNUAL FINANCIAL PLAN**  
**Fiscal Year 2023/2024**  
**Final March 23, 2023**

**FIXED ASSETS**

<i>Title</i>	<i>Description</i>	FY 2021-22	FY 2022-23	FY 2023-24	+/-
		Actual	Amendment #3	Final	Change
	Office Furniture/Equipment	\$ 8,004	\$ 10,000	\$ 10,000	\$ -
	Replacement Printers (2)		\$ -	\$ -	\$ -
	Server Upgrade		\$ 20,500	\$ 20,500	\$ -
	ERP Accounting System		\$ -	\$ -	\$ -
	Customer Relation Management		\$ 25,000	\$ 25,000	\$ -
	Computer Upgrades	\$ 20,269	\$ 20,000	\$ 20,000	\$ -
	Capitalized Building Maintenance/Upgrades	\$ 92,064	\$ 305,000	\$ 305,000	\$ -
<b>TOTAL</b>		<b>\$ 120,336</b>	<b>\$ 380,500</b>	<b>\$ 380,500</b>	<b>\$ -</b>